## Message Text

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INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-06 TRSE-00 SOE-02 DOE-11 CIAE-00 COME-00 /040 W

-----065040 281842Z /41

R 281734Z FEB 78 FM AMEMBASSY PARIS TO SECSTATE WASHDC 7871

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USOECD

**EXCON** 

EB FOR KATZ; COMMERCE FOR WEIL; DEFENSE/ISA FOR MCGIFFERT

E.O. 11652: XGDS-1 TAGS: ESTC, COCOM

SUBJECT: PROPOSED EXPORT OF AERONAUTIC PRESSES TO

THE SOVIET UNION

REF: A. STATE 40611; B. STATE 49619

- 1. AS EDAC AGENCIES ARE AWARE I HAVE BEEN CONCERNED BY THE IMPLICATIONS OF REQUESTING COCOM TO AUTHORIZE SHIPMENT OF EQUIPMENT WHICH IN OUR OWN TERMS WOULD ENHANCE SOVIET CAPABILITY TO PRODUCE MILITARY AIRCRAFT, ON THE SOLE GROUNDS THAT THE FRENCH ARE SHIPPING ESSENTIALLY THE SAME EQUIPMENT WITHOUT COCOM APPROVAL.
- 2. THE CHANGES (REF B) MADE IN THE ORIGINAL INSTRUCTION (REF A) IMPROVED THE PRESENTATION OF THIS CASE BOTH BY DELETING THE ASSERTION THAT THE EQUIPMENT WOULD ENHANCE SOVIET MILITARY CAPABILITY AND BY APPROACHING THE FRENCH CASE A BIT MORE CONFIDENTIAL

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OBLIQUELY.

- 3. ACCORDINGLY AS INSTRUCTED, US COCOM DEL SUBMITTED THE REVISED CASE FEBRUARY 27. UNDER COCOM PROCEDURES IT WILL BE PLACED ON THE AGENDA FOR MARCH 21 MEETING.
- 4. IN PREPARING FOR THIS DISCUSSION, WE CAN FORESEE

THAT:

THE FRENCH (AFTER WE HAVE POINTED THE FINGER IN RESPONSE TO A QUESTION WHICH WE WILL ASSURE WILL BE ASKED) ARE LIKELY SIMPLY TO DENY THAT THEIR EQUIPMENT IS COMPARABLE TO THAT PROPOSED FOR EXPORT BY THE UNITED STATES, OR INDICATE THEIR DISAGREEMENT WITH THE US INTERPRETATION OF IL 1081 (A). THE COMMITTEE IS UNLIKELY TO DEBATE THE FRENCH SALE IN THE ABSENCE OF VERY SPECIFIC INFORMATION BEING PRESENTED.

THE COMMITTEE MIGHT SIMPLY TURN DOWN THE CASE ON THE GROUNDS THAT BY OUR OWN TERMS THE EQUIPMENT IS FOR USE IN THE AIRCRAFT INDUSTRY AND THEREFORE DESTINED FOR A STRATEGIC END USE; THE ALLEGATION THAT THE EQUIPMENT IS AVAILABLE FROM ANOTHER SOURCE IS NOT SUBSTANTIATED AND IN ANY EVENT IS NOT ONE OF THE RELEVANT FACTORS AGREED UPON BY THE COMMITTEE FOR DETERMINING EXCEPTION REQUESTS.

5. WE WILL OF COURSE SEEK EARLIEST POSSIBLE RESOLUTION OF THE CB CASE BUT AS I UNDERSTAND IT THE

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INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-06 TRSE-00 SOE-02 DOE-11 CIAE-00 COME-00 /040 W ------064741 281843Z /41

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BASIC OBJECTIVE OF THE US GOVERNMENT IN COCOM IS TO PREVENT THE EXPORT OF STRATEGIC EQUIPMENT TO THE SOVIET UNION. ACCORDINGLY AND UNLESS INSTRUCTED TO THE CONTRARY OUR TACTIC IN THE COMMITTEE WILL BE AIMED AT GETTING A THOROUGH TECHNICAL AIRING OF THE

CAPABILITIES AND COMPARABILITY OF THE FRENCH AND AMERICAN PRESSES. AS INDICATED ABOVE, THE FRENCH MAY STONEWALL BUT WE SHOULD AT LEAST BE ABLE TO MAKE CLEAR IN COMMITTEE THAT WE WOULD WELCOME A TECHNICAL DEBATE OVER THE APPLICABILITY OF THE RELEVANT EMBARGO LIST ITEMS AND TRY TO MOVE THE COMMITTEE TO RECOGNIZE THE EXISTENCE OF AMBIGUITY IN THE PROVISIONS WHICH SHOULD BE CLARIFIED.

6. ACCORDINGLY, I INTEND THAT THE US COCOM DEL WILL

STAY IN TOUCH WITH THE EMBASSY ON THE TIMING AND NATURE OF APPROACHES TO THE FRENCH;

PREPARE FOR THE COMMITTEE DISCUSSION BY APPROPRIATE BILATERAL DISCUSSION WITH OTHER COCOM DELEGATIONS;

PREPARE THEMSELVES FOR THE MOST THOROUGH CONFIDENTIAL

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TECHNICAL DISCUSSIONS. I REQUEST WASHINGTON AGENCIES TO HELP THE DELEGATION IN THIS EFFORT BY PROVIDING INFORMATION AND ARGUMENTS JUSTIFYING THE US INTERPRETATION AND REFUTING THAT OF THE FRENCH. SALZMAN

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